



Course Information

Program Title	Sales Secrets - 7 Tips for Closing Deals
Location	History Colorado Center, MDC/Richmond Terrace Room, Denver, Colorado
Date	11/22/19
Start Time	00:00:00 MST
End Time	12:50:00 MST
Instructor(s)	Bill Decker, Founder and Managing Director, Partners International Inc
Field of Study	Marketing
Type of Instruction / Delivery Method	Live Group
Prerequisites	No preparation or previous knowledge is necessary for this course.
Advanced Preparation	None
Program Level	Basic
CPE Credit Hours	1.0 hours (based on a 50-minute hour)
CLE Credit Hours (applied)	0.0 hours (based on a 50-minute hour)
Price	This program is \$175 for current Future Tax Leaders members, government employees, and faculty and students of qualified accredited programs and \$300 for all others. 10% discount for groups of two or more from the same organization.
Complaint Resolution Policy	Questions, concerns, and complaints may be submitted to Info@FutureTaxLeaders.org .
Registration	https://national-conference-2019.eventbrite.com
Refund Policy	Refund available for cancellations made before November 14, 2019, or by Future Tax Leaders.

Course Description

Bill Decker, founder and managing director of Partners International Inc., consultant on foreign and domestic market penetration and start-up strategy, will negotiation, cross-cultural understanding, and strategy for Start-ups and company growth.

CPE & CLE Compliance

Future Tax Leaders' CPE and CLE courses are designed to comply with Colorado State Board of Accountancy and NASBA CPE and Colorado Supreme Court CLE standards and the provider requirements outlined in sections 88.1 and 88.2 of the California Board of Accountancy Regulations. CPE and CLE courses are based on 50-minute credit hours. Participants must attend at least 50 minutes of a particular course to receive one (1) credit in that course. Participants are encouraged to confirm eligibility compliance with their jurisdiction. CLE hours represent the hours applied for and anticipated.